

Mahindra Satyam to collaborate with Saab



Mr. CP Gurnani, CEO, Mahindra Satyam and Mr. Åke Svensson, President and CEO, Saab at the announcement of Mahindra Satyam's collaboration with Saab in Mumbai today, as Mr. Anand Mahindra, VC & MD, Mahindra Group applauds.

Mumbai, 03 November 2009: Mahindra Satyam today announced it plans to collaborate with defence and security company Saab to develop its operations in India for the global defence and homeland security market.

Mahindra Satyam and Saab have already initiated the setup of a Centre of Excellence for Network Centric Warfare (CoE – NCW), which will offer comprehensive skills and a repository of tools, systems, middleware, integration platforms and system showcases in the field of NCW. This will be a development centre for mission critical applications and C4I (Command, Control, Communications, Computers, and Intelligence) solutions for global opportunities accessible to either of the partners. The capabilities of the CoE shall also span in the area of homeland security where focus is planned on end to end security solutions. In the wake of Indian government's large investment plans on nationwide security, this CoE's homeland security expertise shall be targeted towards tapping this high potential market.

On this collaboration Åke Svensson, President and CEO for Saab said, "We view this relationship with Mahindra Satyam as a strategic meeting of two highly skilled teams believing in technical and engineering excellence."



One of the activities under this initiative is that Mahindra Satyam and Saab will jointly address the Battlefield Management System (BMS) for the Indian Army. The solution for BMS, proposed by Saab, is field proven and deployed in many countries. Both parties intend to work together for Indian BMS program and explore globalization of artefacts co-developed. C P Gurnani, CEO, Mahindra Satyam and Ake Svensson, also signed a Memorandum of Understanding in this regard.

Anand Mahindra, Vice Chairman & Managing Director, Mahindra Group said “This collaboration is a strategic step towards synergizing Mahindra Satyam’s unique strengths in mission critical systems, ERP, engineering services, avionics and integration and Mahindra Systech’s manufacturing capabilities and engineering excellence. This would leverage Saab’s expertise in C4I programs, Network centric warfare, and special IT systems”

C P Gurnani said “Partnering with SAAB is a further reinforcement of Mahindra Satyam’s commitment to collaborate with market leaders in different segments and this relationship will jumpstart our foray in mission critical areas of defense. Our commitment in the domestic market will be reaffirmed by this collaboration and also set the stage to enter uncharted territories in the global arena”

About Saab

Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers’ changing needs. With 13,300 employees, annual sales of SEK 23 billion, and 17 percent outlay in R&D, Saab is one of the major European defence and security players with a long history of association with Indian Defence. Saab develops and manufactures the Gripen combat aircraft, and other operations include command and control, electronic warfare, sensors, weapons, communications, etc. Today, the company has operations in several countries in Europe, as well as in South Africa, Australia and the U.S, and is continuing to expand its business operations globally.

About Mahindra Satyam

Mahindra Satyam (NYSE: SAY) is a leading global business and information technology services company that leverages deep industry and functional expertise, leading technology practices, and an advanced, global delivery model to help clients transform their highest-value business processes and improve their business performance.

The company’s professionals excel in enterprise solutions, supply chain management, client relationship management, business intelligence, business process quality, engineering and product lifecycle management, and infrastructure services, among other key capabilities.

About Mahindra Systech

Mahindra Systech (a division of Mahindra & Mahindra) has historically developed end to end capabilities in the engineering , design and manufacture of components for the Automotive Industry. More recently it has leveraged its unique “Art to Part “model and extended it to the design, fabrication and assembly of aero-structures (including contract design and manufacture of small planes for third parties).

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